

OTE INTERNATIONAL SOLUTIONS SA

Summary financial data and information for the fiscal year from 1st of January 2008 to the 31st of December 2008
(published based on law 2190 article 135 regarding companies preparing annual financial statements, consolidated or not, in accordance with the IFRS)



The following data and information aims to provide general information on the financial status and results of

OTE INTERNATIONAL SOLUTIONS SA. Readers who want to obtain a complete picture of its financial position and results, can access the annual financial statements prepared in accordance with International Financial Reporting Standards as well as to the audit report from the Certified Auditor Accountant on the company's website where the information in question is posted.

COMPANY INFORMATION

Full name: OTE INTERNATIONAL SOLUTIONS SA
Main activity: Provider of international voice, capacity and value added services
Registered offices address: ZINONOS ELEATOU & AGISILAGOU 6-8, MAROUSI
Company Registration Number: 46809/01AT/B/00/365
Competent Prefecture or Court of First Instance: Athens Prefecture - Eastern Athens Sector - S.A. and Trade Division
Current period end: 31 December 2008
Date of approval of annual financial statement (from which the summary information was taken): 11 February 2009
Type of financial statements: Annual
Period duration: 12 months
Certified Auditor Accountant: Christos Peletridis (SOEL Registration no. 17831)
Auditing Company: Ernst & Young (Hellas S.A.) SOEL Registration no. 107
Type of auditor report: Unqualified
Company website address: www.oteglobe.gr
Date of company formation: 11/08/2000
Duration of company: 20 years
Company Tax Number: 099760493

Members of the Board of Directors :
Chairman:
Vice-Chairman:
Managing Director:
Member:
Member:

MICHAEL TSAMAZ
CHRISTINI SPANOUDAKI
KONSTANTINOS ANDREOU
DIONYSIUS MAGDANIS
CHRISTOS KATSAOUNIS

(non executive member of the BOD.)
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(executive member of the BOD.)
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BALANCE SHEET (Amounts in €)

	31 Dec 2008	31 Dec 2007
ASSETS		
Fixed Assets	124.711.760	146.505.784
Other assets	50.806.065	17.223.603
Customers and other receivables	109.968.604	89.389.695
Cash and cash equivalents	12.009.615	39.113.845
TOTAL ASSETS	297.496.044	292.232.927
LIABILITIES AND EQUITY		
Long-term liabilities	1.555.442	992.079
Suppliers	105.128.997	91.891.353
Other short-term liabilities	35.802.489	21.595.661
Total liabilities (a)	142.486.928	114.479.093
Share capital (b)	163.697.462	163.697.462
Reserves (c)	835.979	752.979
Retained earnings (d)	(9.524.325)	13.303.393
Total equity (e) = (b) + (c) + (d)	155.009.116	177.753.834
TOTAL LIABILITIES AND EQUITY (f) = (a) + (e)	297.496.044	292.232.927

STATEMENT OF CHANGES IN EQUITY (Amounts in €)

	31 Dec 2008	31 Dec 2007
Shareholder's equity at the beginning of the financial year	177.753.834	16.001.811
(Loss) / Profit for period after taxes	(22.744.718)	612.284
Share capital increase	-	162.818.462
Share issue expenses	-	(1.678.724)
Other adjustments	-	1
Shareholder's equity at the end of the financial year	155.009.116	177.753.834

INCOME STATEMENT (Amounts in €)

	1 Jan - 31 Dec 2008	1 Jan - 31 Dec 2007
Turnover	178.150.999	165.060.902
Charges from international telecommunications carriers	(143.503.397)	(136.817.480)
Gross Profit	34.647.602	28.243.422
Profit before taxes, interest, investment activities, depreciation and amortization	20.263.150	14.002.412
Profit before taxes, interest and investment activities and amendment of useful life of cable systems	3.320.362	1.150.308
(Loss) / Profit before taxes, interest and investment activities	(30.356.847)	1.150.308
(Loss) / Profits before taxes	(29.544.398)	2.204.085
Income Taxes	6.799.680	(1.591.801)
(Loss) / Profits after taxes	(22.744.718)	612.284

CASH FLOW STATEMENT FOR THE FINANCIAL YEAR (Amounts in €)

	1 Jan - 31 Dec 2008	1 Jan - 31 Dec 2007
Operating activities		
(Loss)/Profit before taxes	(29.544.398)	2.204.085
Add / (less) adjustments for:		
Depreciation	50.619.997	12.852.104
Finance (income, gains) resulting from investment activities	(1.121.475)	(761.896)
Financial expenses	50.238	110.700
Provisions	1.154.131	563.960
Add / less adjustments for changes in working capital or related to operating activities:		
Increase in receivables	(21.206.774)	(29.883.140)
Increase in suppliers	7.851.435	52.887.098
Increase/(decrease) in provisions and other liabilities	13.891.297	(456.766)
Increase in other long term receivables	(26.045.576)	(13.860.374)
Less:		
Taxes paid	(631.794)	(4.372.402)
Interest paid	(50.238)	(110.700)
Benefits paid	(61.119)	(46.157)
Total inflows / (outflows) from operating activities: (a)	(5.094.276)	19.126.512
Investment activities		
Purchase of tangible assets	(26.161.198)	(150.275.721)
Purchase of intangible assets	(3.018.515)	(1.797.645)
Sales of tangible assets	-	10.759
Sale of available for sale investments	808.419	-
Interest received	975.132	761.148
Total outflows from investment activities (b)	(27.396.162)	(151.301.459)
Financing activities		
Issue of par value shares	-	162.818.462
Other	-	(1.678.724)
Total inflows from financing activities (c)	-	161.139.738
Net increase/ (decrease) in cash flows for the period (a) + (b) + (c)	(32.490.438)	28.964.791
Cash and cash equivalents at the beginning of the year	35.783.173	6.818.382
Cash and cash equivalents at the end of the year	3.292.735	35.783.173

Additional data and information :

- The Company's financial statements are included in the consolidated balance sheet of the OTE SA that has its registered offices in Greece. Its participation in the share capital is 100% and it is incorporated with the full consolidation method.
- There is no change in the application of accounting policies or the basis of assessments which would affect the equity and the results of the Company, (except as set out in note 4).
- There are no disputes, litigations or arbitrations, with any court or administrative bodies which may have a significant effect on the financial state of the Company. The sum of accumulated provisions that have been created at 31 December 2008 for disputed cases amounts to € 257.317 .
- In 2008, the Company adjusted the useful life of three (3) cable systems. This adjustment increased the depreciation charge for 2008 by € 33.677.209 . Also depreciation with respect to the category Machinery and Technical Installations decreased by € 1,382,893.79 as a result of government grant income for subsidized assets.
- There are no liens on the Company's fixed assets.
- The average number of employees for 2008 was 150 and for 2007 was 135.
- The amounts of sales and purchases for the entire accounting period and the balances of receivables and obligations of the Company at the end of the current year that are the result of transactions with parties that are related in terms of IAS 24 are the following:

i) Receivables from related parties	€ 102.884.760
ii) Obligations to related parties	€ 92.457.680
iii) Sale of goods and services	€ 91.008.785
iv) Purchases of goods, services and fixed assets	€ 88.020.842
- The Company has not been audited by the tax authorities for the fiscal years from 2007 to 2008
- There are no significant events that took place after the 31st of December 2007 and which ought to be communicated or would change the items in the published financial statements.

Marousi, 11 February 2009

THE CHAIRMAN OF THE BOD

MICHAEL TSAMAZ
ID NO. AB 516212

THE MANAGING DIRECTOR

KONSTANTINOS ANDREOU
ID NO. X069599

THE FINANCIAL DIRECTOR

GEORGE KIAPOKAS
ID NO. AH 453220

THE HEAD OF THE ACCOUNTING DEPARTMENT

ANDREAS GALIATSATOS
ID NO. AE 049899
1ST CLASS LICENCE NO 0015278